

# CLTD

## Certified in Logistics, Transportation and Distribution

### Agenda

- APICS at a glance
- Why CLTD
- Who should look at CLTD?
- CLTD Content Specifics
- CLTD Requirements
- CLTD Pricing and Options
- Next Steps

Source: Bob Collins, CFPIM, CIRM, CSCP  
Senior Director, Professional Development



# APICS At-a-Glance

- **Membership**
  - 46,000+ members
  - 100+ countries
- **Channel Partners**
  - 195 North American chapters
  - 103 international channel partners
  - 47 countries, 5 continents

## Certifications

- Certified in Production and Inventory Management – **CPIM**
- Certified Supply Chain Professional - **CSCP**

## About APICS

- Professional association
- \$27.6 MM annual revenue in 2015
- 2,000+ active volunteers
- 90+ staff
- Headquartered in Chicago
- Founded in 1957



# APICS CLTD Certification Program Development

- Program Goals and Purpose
  - Advance APICS mission; foster advancement of the profession
  - Extend APICS value in additional domains of the supply chain
    - Create additional APICS-AST&L merger value
    - Serve existing members, attract new members
  - Elevate awareness, professionalism, and knowledge/skills of Logistics, Transportation & Distribution practitioners
    - Serve as voice of the Logistics profession
    - Meet the market needs for a larger audience of Logistics practitioners and their employers
    - Set the global standard for Logistics best practices

## **APICS Vision Statement**

*APICS—the world’s leading community for end-to-end supply chain excellence.*

## **APICS Mission**

*Fostering the advancement of end-to-end supply chain management through a body of knowledge, innovative research, systems, and methods to create value for customers, members, and organizations*

# Who Should Consider CLTD?

## Employer Types

- 3PLs and logistics services
  - Asset based, non-asset based
- Manufacturing firms
  - Direct or indirect
- Retailers
- Government/military
- Mega-construction
- Energy production/supply
- Large distributors
- Importers/exporters
- Service industry providers
- Consulting firms

## Industry Sectors

- Automotive
- Commodities & industrial
- Defense & government
- Food & beverage
- Healthcare
- Energy, oil, & gas
- Pharmaceuticals & chemicals
- Retail
- Technology
- Humanitarian aid

## Transportation/Distribution Subdomains

- Air cargo
- Contract logistics
- Freight forwarding
- Intermodal
- IT solutions
- Road freight
- Ocean freight
- Warehousing

## Job Titles

- Logistics manager/engineer
- Logistician/analyst
- Logistics planner/specialist
- Distribution manager
- Global sourcing, import/export
- Inventory and logistics
- Supply chain logistics
- Traffic manager/analyst
- Transportation/fleet mgr
- Vendor managed inventory
- Warehouse operations mgr
- Warehousing distribution
- Reverse logistics

## Key Geographic Areas

- North America
- Europe
- Africa
- Middle East
- Japan & Korea
- SE Asia & Australia
- Brazil/CEA
- China/Hong Kong

# APICS CLTD: Exam Specification

Eight content areas have been identified, with the following relative weighting:

Diagnostic part	Main topic	Percentage of exam
I	Logistics and Supply Chain Overview	8%
II	Capacity Planning and Demand Management	8%
III	Order Management	10%
IV	Inventory and Warehouse Management	17%
V	Transportation	22%
VI	Global Logistics Considerations	17%
VII	Logistics Network Design	10%
VIII	Reverse Logistics and Sustainability	8%

Exam Content Manual (ECM) Preview available online at: [www.apics.org/ecm-previews](http://www.apics.org/ecm-previews)

# APICS CLTD: Eligibility Requirements

## Apply to take the APICS CLTD exam

To earn your APICS CLTD designation, you must pass one comprehensive exam. Prior to taking the exam, you must be eligible. Eligibility applications must be received two weeks prior to the day you register for the exams.

To be eligible for the APICS CLTD designation, you must have:

- 3 years of related business experience **or**
- Bachelor's degree or the international equivalent\*, **or**
- CTL, CSCP, CPIM, CFPIM, CIRM, SCOR-P, C.P.M., CSM or CPSM designations

*\*APICS defines the international equivalent of a Bachelor's degree as the level of study that would qualify an individual for a graduate program in the country where the undergraduate degree was earned.*

# APICS CLTD Pricing and Options

Red River Valley APICS Chapter - Fall 2017 Pricing Guide				
<b>Instructor Lead Courses</b>	<b>Plus Member</b>	<b>Non-Member</b>	<b>Days</b>	<b>Min for class</b>
Basics of Supply Chain Management (Module 1, CPIM)	\$895.00	\$1,045.00	3	6
Certified in Logistics, Transportation, and Distribution (CLTD)	\$1,395.00	\$1,695.00	3	6
Basics Overview*	\$316.67	\$366.67	1	6
Basic Overview* with CLTD Course	\$1,711.67	\$2,061.67	4	6
<b>Exams for certification</b>				
Exam for Basics (Module 1, CPIM)	\$495.00	\$645.00		
Exam for CLTD	\$475.00	\$525.00		
<b>Self taught courses (material)</b>				
<b>Self taught courses (material)</b>	<b>Plus Member</b>	<b>Non-Member</b>	<b>Days</b>	<b>Min for class</b>
Basics of Supply Chain Management (Module 1, CPIM)	\$395.00	\$545.00	3	6
Certified in Logistics, Transportation, and Distribution (CLTD)	\$895.00	\$1,195.00	3	6
Basics Overview*	\$150.00	\$200.00	1	6
Basic Overview* with CLTD Course	\$1,045.00	\$1,395.00	4	6

\* This is not an official APICS offering, rather an overview for individuals to gain knowledge for further certification (i.e. CLTD)

Pricing is based on min members required attending. Class discount will be given to all members if more than 10 individuals attend class.

Classes are capped at 20 members in a course

# Next Steps. . .

## Obtain CLTD Materials

### Step 1:

- Learning System early July, 2016
- Authorization to Test (ATT) before October 1, 2016
- Set up exam before December 31, 2016

## Study for Exam

### Step 2:

- Form study groups (recommended) or
- Study independently

## Write/Take CLTD Exam

### Step 3:

- Pilot Exam Period (unscored)

## Pass Exam!

### Step 4:

- You will know if you passed by the end of December, 2016.

